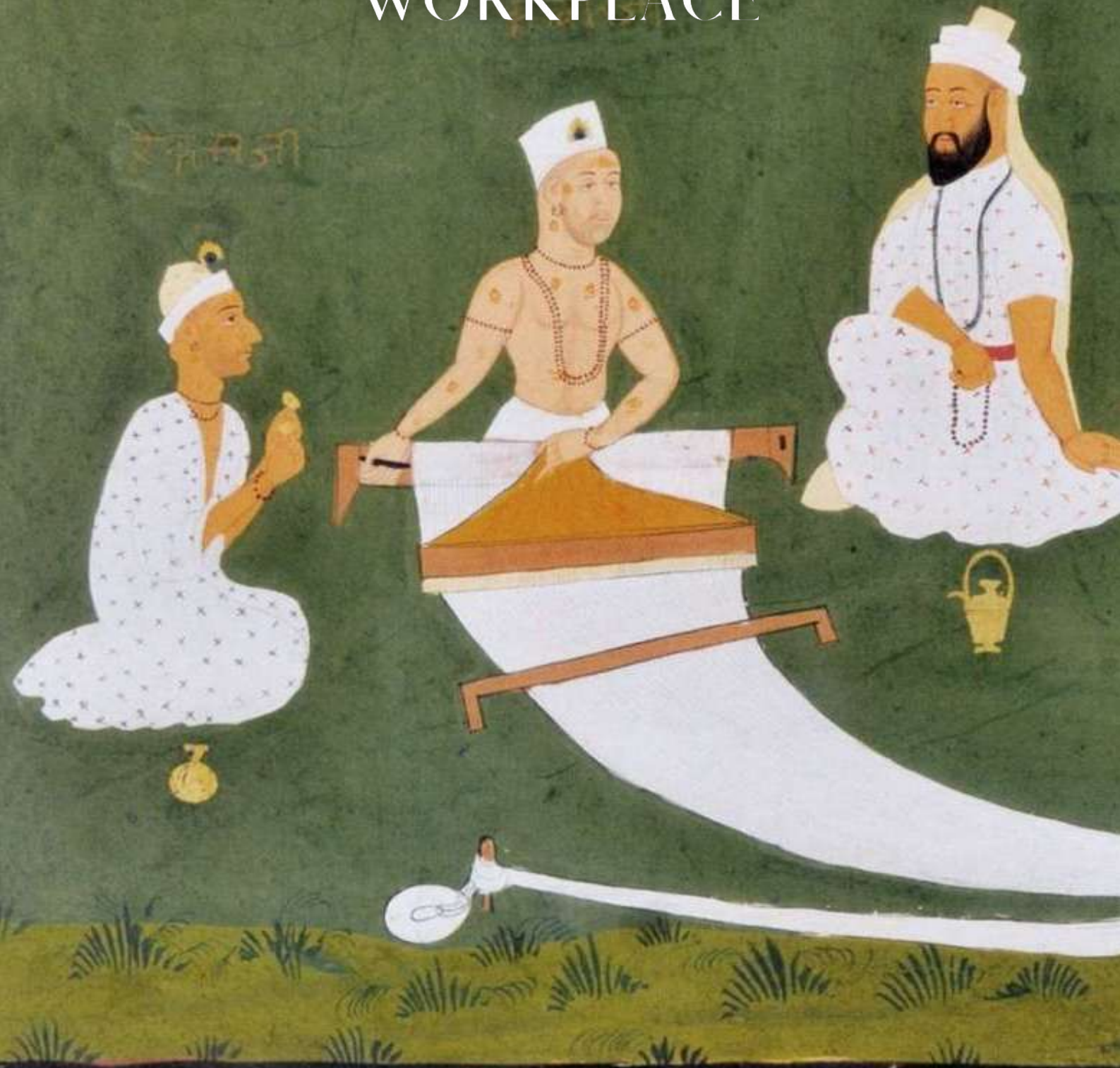


CREATING A BETTER WORKPLACE





Build higher collaboration in your teams



BUILD PROFOUND CHANGES IN MIDDLE AND SENIOR LEADERSHIP TEAMS

Our Approach

**Experiential coaching Initiatives towards holistic
Change Management engagements.**

Objectives of Team Building

Do you want to instil Team Spirit and purposefulness in your people?

Do you want to build Future-Ready teams?

Do you want to build collaborative mindset in your team?

**We support building inspired teams through our
experiential coaching Initiatives and Soulful Change
Management engagements.**

What can you expect from us?

Change Management with a Soulful difference

एक आत्मीय अंतर के साथ प्रबंधन बदलें

Five-Fold deliverables of our Leadership development programs



Deliverables

- Connect to the deeper source of inspiration
- Build higher levels of self-motivation for magnificent success.
- Support Individual aspirations and ambitions to propel better outcomes for the organisations.
- Build high-performance teams that are self-motivated
- Gracefully enable positive changes in a system

What is the Outcome of Kabir Learning Foundation's sessions?

Build teams that are self-sufficient, resourceful and self-motivated to perform in a better way.

What do we do for Impactful and effective Team building engagements?

We (The Kabir Learning foundation) have seen that experiences are the most significant catalysts of change. Experiences not only influence people but also help to question the stereotypes, challenge the status quo and help the community move forward.

Experiences are subtle. They are powerful. They are also thought- builders that drive society towards progress. They need to be created and simulated too. This was the reason the Kabir Learning Foundation was conceived.

Our work simulates transformational experiences to enable leaders to feel the need for positive change. Such experiences help the leaders dive deep within and come up with solutions that sustain the organisation and empower it to seek more prosperous horizons.



The only way to make sense out of change is to plunge into it, move with it, and join the dance.

Alan Watts

परिवर्तन का अर्थ निकालने का एकमात्र तरीका है उसमें डुबकी लगाना, उसके साथ चलना और नृत्य में शामिल होना।

एलन वाट्स



Abha Hanjura (Well Known Kashmiri Folk Singer in one of our sessions for the Leadership team of an American Conglomerate)

For any organisation, People bring all the opportunities. We are here to support your dream of building inspired and Purposeful teams. And we simulate experiences that can help people to challenge their status quo. We utilise an organisation's constructive energies to contribute to building the next level.

We must build robust and future-ready processes to change how we work with our people. Such business processes help sustainable growth and need flawless execution of plans.

Our coaching processes help people to implement the agreed business processes flawlessly. All this can happen by fuelling deep-seated inspiration.

Thought-provoking experiences, deep-rooted inspiration and authentic guidance, can propel a movement towards our better versions. Do we provoke and challenge our thoughts voluntarily? Do we look forward to learning through experiences rather than learning from them 'accidentally'? As they say, experience is the best Teacher. One way to learn is to wait for experiences to teach us vital things for a better life; another way is to proactively simulate an experience that can enable faster, more impactful and more valuable learning based on the context of situations in our professional life.

Experience helps to shape the business vision and outcome. A lot can be achieved through better ways of entrepreneurship and intrapreneurship to create a better ecosystem of life and business.

We simulate thought-provoking experiences for individual and organisational development. By doing this, we fast forward the much-needed development through intelligently designed intersections of thoughts and experiences. Fundamentally, experience brings change within us, irrespective of the knowledge and skills we possess. Why not invest our time engaging with powerful experiences that can bring about change in an ecosystem?



Once you start working on something, don't be afraid of failure and don't abandon it. People who work sincerely are the happiest.

Chanakya

एक बार जब आप किसी चीज़ पर काम करना शुरू कर दें, तो असफलता से न डरें और न ही उसे छोड़ें। जो लोग ईमानदारी से काम करते हैं वे सबसे ज्यादा खुश होते हैं

चाणक्य



About Our Founder and Coach – Dinkar Rao

Dinkar is working with many organisations on various high-impact consulting and coaching projects related to people strategy. He has a rich experience as an International Partner and Sales Coach. He is also engaged in developing the leadership capabilities of Senior Management. He has coached young high potential talent from various MNCs and Indian Companies.

He has helped to develop the skills and behaviour of over 12000+ people from multiple business functions. He is a sought-after Sales and business coach for many organisations. He is also involved in the leadership capability assessment and development of high-profile MNCs and Indian companies.

- **24+ YEARS IN SALES MANAGEMENT**
- **12,000+ BUSINESS PROFESSIONALS ENABLED**
- **300+ COMPANIES COACHED**
- **17+ YEARS IN SALES PERFORMANCE CONSULTING**

He was part of Mercuri International (Sweden Based MNC as a Senior Consultant), Mercuri Urval (Denmark Based MNC as a Senior Consultant) and Better Future (Netherlands based MNC as their Managing Director for Asia)

He was part of Mercuri International (Sweden Based MNC as a Senior Consultant), Mercuri Urval (Denmark Based MNC as a Senior Consultant) and Better Future (Netherlands based MNC as their Managing Director for Asia)

Qualifications and Certifications -

M.Tech (Mineral Engineering, Indian School of Mines- IIT Dhanbad), PGDBM, Leadership Capability Assessor, LIFO Coach, Belbin Coach, Celemi (Business Simulation) Certified Coach, ICF Certified Life Coach Doctorate in Management studies | Member of Mindfulness Association (UK).

Also, the founder of **Groval Selectia** - www.grovalselectia.com & **Groval Euler's** - www.grovaleulers.com.

Dinkar uses a lot of examples from various business coaching experiences to inspire creativity. He has been anchoring different themes for senior leadership journeys. He is involved in engagements for international audiences and top-notch leaders. His close connection with European, American and Asian companies has given him a strong understanding of the dynamics of handling cross-cultural leadership teams.

Dinkar Rao has strong experience in conceptualising and delivering consulting projects and workshops on personal transformation, leadership excellence, Customer-centric culture creation, Service excellence, Business Planning and Sales excellence across segments such as Information Technology, Hospitality, Healthcare, Engineering, Automotive, Retail, FMCG, Wellness and so on.

Dinkar Rao has also worked with various organisations' service teams to enable better service deliverables. His core competence is finding solutions for sales capability development and business enablement while conducting intense workshops and workouts towards transformational leadership.

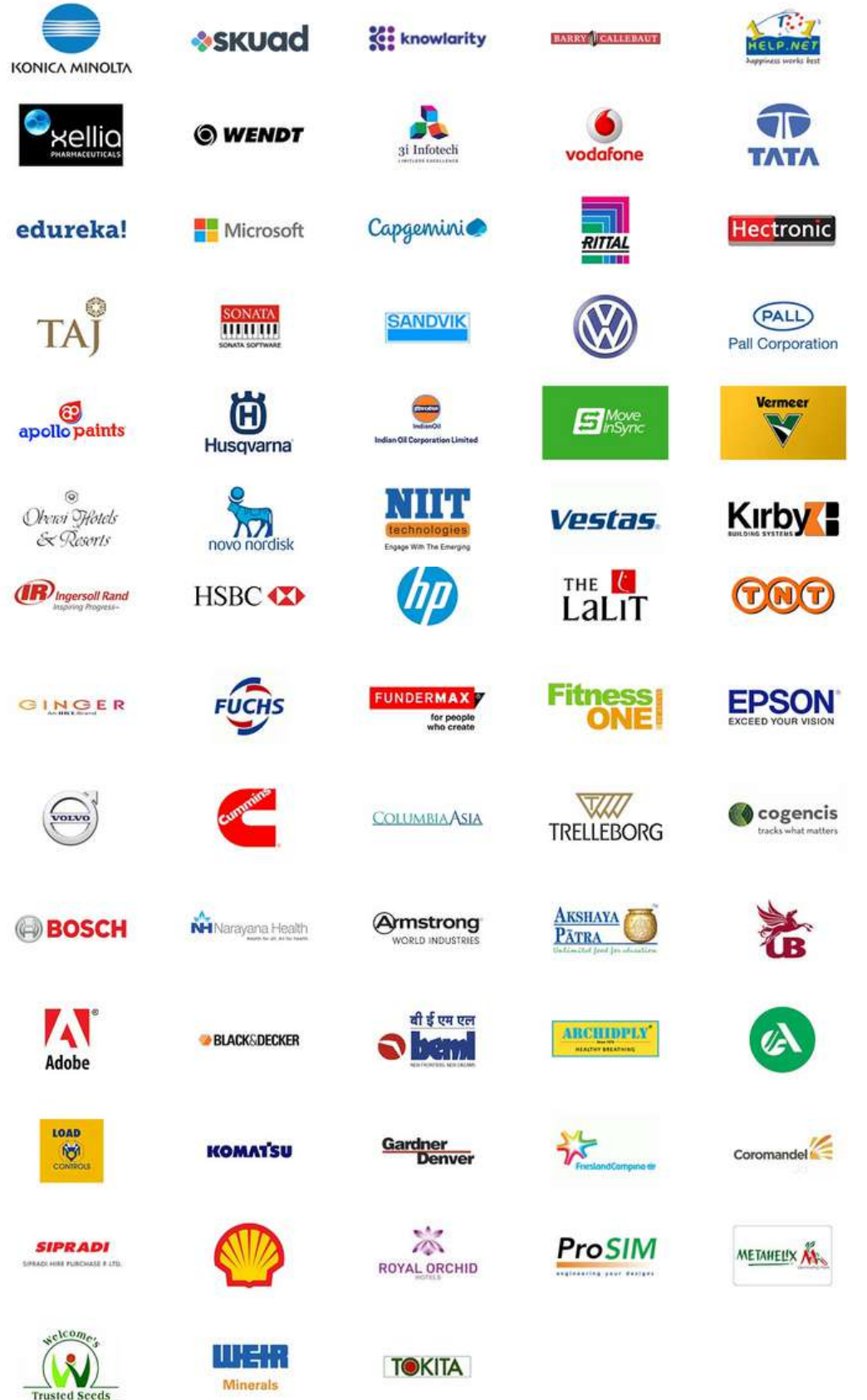
DINKAR RAO
BUSINESS COACH





PERSONAL CONSULTING EXPERIENCES OF THE FOUNDER

(DINKAR RAO)





Leadership Development for Global Businesses



We must strike the right balance between “Me” and “We”.

Are our people inspired enough by the dreams of our organisation?

Are we all connected to a shared dream?

Do we invest our attention to inspire and re-inspire our people?

Do we provide enough exposure and experience to build self-awareness?

We at Kabir Learning foundation believe that experiences are the greatest catalysts of change. Experiences not only influence people but also help to question stereotypes, challenge the status quo and help the community move forward.

Experiences are subtle. They are powerful. They are also thought-builders that drive society towards progress. They need to be created. This was the reason Kabir Learning Foundation was conceived.

Take steps to build self-awareness, emotional intelligence and higher levels of inspiration through path-breaking Team building engagements.



Past Projects

Enabling Sales and Leadership Capability with Business Growth

Experience Snapshot

INFORMATION TECHNOLOGY



Helping sales and business teams to refine their approaches for winning deals in a profitable manner. Enabling the Business and supporting teams on newer approaches for consultatively winning new clients and improving the business in the existing accounts. Helping organizations with right leaders for success in future readiness. Moving from pure technical consulting to business consulting. Supporting organizations with Innovative approaches for improving business in key accounts through better stakeholder management. Advising with senior management post assessments and coaching them to move to the next level of leadership capability. Coaching senior leaders with large P & L on better connectedness with people and business. Acting as a sounding board when some crucial decisions are taken in terms of core team composition. Insight sharing for selecting the right senior leaders in line with the emerging businesses. Executive presence in the board room and how make impact in business presentations.

Summary – Business Coaching, Selection and Promotion assessments, alignment of senior team and middle management on the business objectives.

INDUSTRIAL ENGINEERING (B2B)



Helping the senior management to enable their growth aspirations through middle and junior colleagues helping sales grow through an effective sales culture creation. Training and coaching Sales teams to enable better efforts thereby producing better results. Training the sales team to get desired results through better channel management. Improving the skills and behavior of sales team for creating better impact in the markets. Helping in assessing and improving sales Talent. Helping organizations to acquire and retain the right talent by closely working on the recruitment process.

Summary – Improving Sales Results, Leadership development, Business Coaching, Customer centric business growth.

HOSPITALITY INDUSTRY



Helping the quality of customer facing with better business skills and behavior elevating the image of the brand in the customer interactions situations. Also helped teams improve their presentation skills, negotiations skills, helping teams to leverage on the unique aspects of their brand and properties, selling at premium. Improving the value to the clients by better

understanding of Customer's requirements and connecting them to the unique features of the property.

Summary – Sales Capability development, fast tracking high potential team, Business Coaching and training the sales team from the top brands.

HEALTHCARE INDUSTRY



Field coaching, helping to build sales strategies. Setting and meeting the expectations of different stakeholders. How do we make pitch for attracting investments into our hospitals. Helping the top team from premier business schools to stay connected to the big picture of hospital business. Helping the marketing team on their business skills and behavior. Improving business through robust territory planning.

Summary – Business Coaching and Sales Training.

BFSI



Field coaching, helping to build sales strategies. Setting and meeting the expectations of different stakeholders. How do we make pitch for attracting investments into our hospitals. Helping the top team from premier business schools to stay connected to the big picture of

hospital business. Helping the marketing team on their business skills and behavior. Improving business through robust territory planning.

Summary – Business Coaching and Sales Training.

FINANCIAL DATA SERVICES



Working with the senior leadership team on the alignment with the business objectives and taking that inspiration down the line. Top Sales Team preparedness for the emerging future of the business. Ensuring better connectivity between the top sales leadership team and the field force down the line.

Summary – Sales Capability development, fast tracking high potential team, Business Coaching and Leadership alignment.

RETAIL



Creating a strong retail culture for the retail outlets. Energizing the sales team to build their next level. Business planning for demand creation.

AUTOMOTIVE



Selling Value of the Medium and Heavy commercial vehicles. Enabling sales for the channel team. Dealer quality development for business growth. Alignment between sales teams and key channels for a quantum jump in revenue growth.

FMCG



Due to our significant FMCG Sales expertise we are able to provide FMCG companies a different perspective for their better sales efforts, Sales success strategy and for getting higher results.

We help to enhance their understanding of the retailers' needs and requirements. We also assess the capabilities of sales teams across all the layers for a comprehensive capability development for market success. We have a team of experts who have significant exposure to FMCG B2B and B2C situations. Our Comprehensive sales enablement includes the fundamentals of route planning, daily reporting activities, Information gathering, sales process alignment, channel sales management to bigger challenges such as developing a strong pipeline of sales leaders, business planning.

Capability development Initiatives:

- Develop capabilities to sell volume, value, margin, product basket and achieve market penetration

- Developing and implementing sales strategies for increase of market share and profitability on a sustainable basis in line with Annual Business Plan
- Develop capabilities and Implement strategies for deeper levels of channel Management
- Developing capabilities to execute annual plans for the product range including value, volume and margin targets
- Develop Field Sales Management Capabilities
- Develop next line of Managers

Summary – Sales Capability development for better results, fast tracking high potential team for building high performance teams, Business Coaching and Leadership alignment.

IT HARDWARE – SERVICE CHANNEL ENABLEMENT



Enabling the entrepreneurs from IT Hardware channels to maximize their growth through service and sales excellence.

Are you a CEO looking forward to build better quality of human capital ?

Are you looking to build diversity and inclusiveness in your teams ?

Are you looking to enable higher levels of emotional intelligence ?

Do you want to build team spirit and empathy to enrich your organisation's DNA ?

LET'S CONNECT



Look at Multiple Perspectives

Leadership Coaching



Do you want to build unity of purpose in your organisation?

क्या आप अपने संगठन में उद्देश्य की एकता का निर्माण करना चाहते हैं?

Do you want to build growth mindset and empathy in your team members?

क्या आप अपनी टीम के सदस्यों में विकास की मानसिकता और सहानुभूति का निर्माण करना चाहते हैं?

Do you want to have a coherent senior leadership team?

क्या आप एक सुसंगत वरिष्ठ नेतृत्व टीम चाहते हैं?

Do you want to have inspiring team coaching sessions to motivate your people?

क्या आप अपने लोगों को प्रेरित करने के लिए प्रेरक टीम कोचिंग सत्र आयोजित करना चाहते हैं?

LEADERSHIP COACHING - OUR APPROACH

Building Future Ready Teams is vital for the growth of your Organisation

We do offsite and online leadership coaching programmes to propel the movement of leadership teams towards their next level.

We work on the fundamental premise that there are infinite possibilities within a team and an individual. The job of an organisation is to invest in inspiring their people and motivate self-discovery about their strengths. How do we consciously and systematically inspire our teams?

Some examples of our most sought-after [Leadership development engagements](#) –



INSPIRATIONAL LEADERSHIP



With Padmashree Anwar Khan in a session for "Inspirational Leadership" for a Danish MNC (Middle and Senior Management Cross-Functional Team)

Many are stubborn in pursuit of the path they have chosen,
few in pursuit of the goal.

Friedrich Nietzsche

बहुत से लोग अपने द्वारा चुने गए मार्ग की खोज में जिद्दी होते हैं, कुछ लक्ष्य की खोज में।
फ्रेडरिक निएत्ज़्चे

- Do we recognise that we are living in a hyper-competitive world?
- Do you think that many professionals are increasingly feeling the Side-effects of this hyperactive world?
- In a world that loves to listen to success stories in terms of wealth created, fame gathered and profits earned, Inspirational leadership provides a safe sanctuary to the fatigued and stressed corporates, NGOs, Politicians and social entrepreneurs.
- Inspirational leadership is an art. Inspiring leaders who work like an artist. Such leaders gently nudge you into the finer and the delicate aspects of life.
- In this engagement, we would intersect with some devoted artists. As you connect with the artists and their creations, you begin to inhale the first whiff of freedom. And freedom builds better performance. Thus, these journeys liberate and replenish your soul with energy. We use poetry and music from timeless mystics like Kabir to inspire simplicity in our modern lives. Such engagements are highly effective.
- In a world that loves to listen to success stories in terms of wealth created and profits earned, art provides a safe sanctuary to the fatigued corporate employee. An artist gently nudges you into the finer and the delicate aspects of life. In this journey, as you connect with the artists and their creations, you begin to inhale the first whiff of freedom. Thus, these journeys liberate and replenish your soul with energy. We use poetry and music from timeless mystics like Kabir to inspire simplicity in our modern lives.

Participants: In such team coaching engagements our participants are the people, who seek succor through art and who believe that art, music, poetry play a major role in the shaping of society.

Expected Outcome: A relaxed approach for bringing spirited life and emotional wellness into the organization and people.

Duration of the journey:

- **Online** - 8 sessions of 90 Minutes, staggered in 4 months
- **Offline** - 2 days followed by Two personalized coaching sessions (Done one on one) within 45 days of the journey
- **Engagement format** - This can be done as one on one sessions and team sessions too.



EXECUTIVE PRESENCE & INFLUENCE

कार्यकारी उपस्थिति और प्रभाव



The wise man beholds all beings in the self and the self in all beings; for that reason, he does not hate anyone

Isha Upanishad

बुद्धिमान व्यक्ति सभी प्राणियों को स्वयं में और स्वयं को सभी प्राणियों में देखता है; इसलिए वह किसी से घृणा नहीं करता |

ईशा उपनिषद

Such team coaching journeys aim at connecting our co-travelers with institutions and communities that are thriving, solely based upon their need to give back to the society; This is something of immense value in both intangible and tangible terms. As we walk through the corridors of these organizations, we see for ourselves, what makes these little ecosystems carve out a niche for themselves in a humbling, nurturing manner. These experiences would inspire the senior management teams to look within themselves and create a new version of their organization. All these journeys happen in an overwhelming scenic environment in the places with high natural beauty. **All this will be guided by an experienced coach facilitating intersectional learning, thought provocation and enabling learnings.**

Participants: These team coaching sessions are recommended for Senior management executives, who are willing to take the organization to the next level. Typically we would recommend these meetings before the strategy kickoff sessions. This can help in organizational renewal.

Expected Outcome: An inspiration to create and implement the next version of organization. Develop insights to enable "Change" and embrace meaningful "Challenge". We expect more inspired and determined leadership to bring about the better changes in the organization.

Duration of the Team Coaching Programme:

- **Online** - 8 sessions of 90 Minutes, staggered in 4 months
- **Offline** - 2 days followed by Two personalized coaching sessions (Done one on one) within 45 days of the journey
- **Engagement format** - This can be done as one on one sessions and team sessions too



BUILDING CEO MINDSET



Tell your body that it is strong, tell your mind that it is strong, and have unbounded faith and hope in yourself.

Swami Vivekananda

अपने शरीर को बताएं कि यह मजबूत है, अपने दिमाग को बताएं कि यह मजबूत है, और अपने आप में असीम विश्वास और आशा है।

स्वामी विवेकानंद

Such Team coaching and people development journeys can be a part of performance reward programme for the high achievers. In this journey, we take our co-travelers to exotic places where, not only do they imbibe the importance of detail orientation and strategic thinking, but also get to observe the vagaries of life and survival, which exists outside bottom lines and balance sheets. The idea behind this journey is simple: It seeks to build a feeling to contribute even more, so that the corporate leaders begin to discharge their responsibilities with a touch of humility, courage and empathy. All this will be guided by an experienced coach facilitating intersectional learning, thought provocation and enabling learnings.

Participants: Senior and Middle level managers who are high potential and assets for the organization.

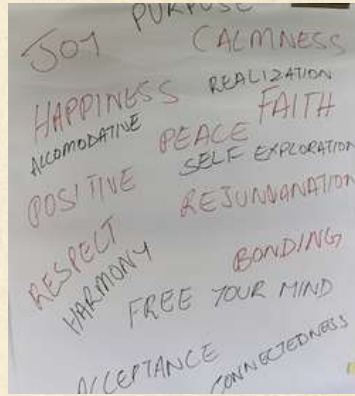
Expected Outcome: Assimilate new experiences into their problem-solving skills. Develop detail orientation and simultaneously enable strategic thought leadership.

Duration of the journey:

- **Online** - 8 sessions of 90 Minutes, staggered in 4 months
- **Offline** - 2 days followed by Two personalized coaching sessions (Done one on one) within 45 days of the journey
- **Engagement format** - This can be done as one on one sessions and team sessions too.



HIGH TOUCH SERVICE



No one is more dangerously insane than one who is sane all the time: he is like a steel bridge without flexibility, and the order of his life is rigid and brittle.

Alan Watts

हर समय समझदार व्यक्ति से अधिक खतरनाक रूप से पागल कोई नहीं है: वह बिना लचीलेपन के स्टील के पुल की तरह है, और उसके जीवन का क्रम कठोर और भंगुर है।

एलन वाट्स

Although, corporate success contributes immensely to an individual's confidence, many a time it has the effect of pushing aside the "care" element into background. This journey re-kindles and re-awakens "care" and "humility" and pulls these elements back into the conscious. The triggers that our co-travelers experience are subtle yet powerful. They begin to understand, how invisible leadership works and how nurturing has a bigger role to play in the context of corporate dynamics. All this will be guided by an experienced coach facilitating intersectional learning, thought provocation and enabling learnings.

Participants: For such team coaching sessions, We embark this journey with people, for whom "care" plays a vital role in the shaping of their growth and development. Delivery management teams, support teams, service centers are our co-travelers.

Expected Outcome: Deep insights into caring and customer centric service culture. Helping people to devise caring service culture that can.

Duration of the journey:

- **Online** - 8 sessions of 90 Minutes, staggered in 4 months
- **Offline** - 2 days followed by Two personalized coaching sessions (Done one on one) within 45 days of the journey
- **Engagement format** - This can be done as one on one sessions and team sessions too.



COLLABORATE AND SYNERGISE



Logic will get you from A to B. Imagination will take you everywhere.

Einstien

तर्क आपको ए से बी तक ले जाएगा। कल्पना आपको हर जगह ले जाएगी।
आईंस्टाइन

Innovation is the sum total of creativity, precision and responsiveness. During this journey, we take our co-travelers to the areas where such innovation takes place, so that they get to witness the areas of action, taking place both in the foreground and background.

Participants: Such team coaching sessions are meant for strategic and operational level leaders from cross-functional areas, who are constantly on the lookout for methods that can add value to their thinking and experience.

All this will be guided by an experienced coach facilitating intersectional learning, thought provocation and enabling learnings.

Expected Outcome: Participants are inspired to create a roadmap for enabling innovation in both strategic and operational aspects of a business. This puts the organization and individual on a fast track for innovating the ecosystem.

Duration of the Team coaching and leadership development programmes:

- **Online** - 8 sessions of 90 Minutes, staggered in 4 months
- **Offline** - 2 days followed by Two personalized coaching sessions (Done one on one) within 45 days of the journey
- **Engagement format** - This can be done as one on one sessions and team sessions too.



EFFECTIVE MANAGER



Life is like riding a bicycle. To keep your balance you must keep moving.

Albert Einstein

जीवन साइकिल की सवारी करने जैसा है। अपना संतुलन बनाये रखने आपको अवश्य ही चलते रहना चाहिए।

अल्बर्ट आइंस्टीन

This is a powerful journey into the future and can be considered as a time travel of sorts. Our itinerary consists of schools, colleges and educational institutions; as we interact with the young minds in these spaces, we begin to find answers that have been buried deep into our subconscious.

Are we aligning our business objectives with the expectations of this generation? How much of fresh thought goes into the building of our businesses? Are we enabling the generation Y in value assimilation, so that when they enter our portals, they are enthusiastic and eager to learn? Do we understand how do we connect better? All this will be guided by an experienced coach facilitating intersectional learning, thought provocation and enabling learnings.

Participants: Middle and senior level managers looking at and responsible for creating a next level in their organizations.

Outcome: Developing the organizations for tomorrow, connecting with diversity of fresh thoughts. Helping managers to connect better with the next generation. Improving resilience, flexibility and abilities to connect with the next generation. This is followed by two personalized coaching sessions (Done one on one) within 45 days of the journey.

Duration of the Team coaching engagements:

- **Online** - 8 sessions of 90 Minutes, staggered in 4 months
- **Offline** - 2 days followed by Two personalized coaching sessions (Done one on one) within 45 days of the journey
- **Engagement format** - This can be done as one on one sessions and team sessions too.



High Impact Workshops



Team Building sessions for enabling greater inspiration **बेहतर टीम बनाने के लिए टीम बिल्डिंग सत्र**

(Offline and Virtual Team building activities and sessions)

We have enormous opportunities in the modern world; Our businesses can operate with greater ease and speed due to technological advancements. However, **building teams effectively could still be a great challenge in a technologically connected world.** Team building in a Hi-Tech world could be pretty complex with individualistic mindsets. People want to have empathetic teams for themselves, but their behavior's are increasingly getting quite Individualistic and self-oriented.

How do we create a sustainable balance of self-interests, Organisational goals, family priorities and social responsibilities?

If we give too much importance to one priority, other priorities can get neglected; **The Key is to find the right balance between "Me" and "We"**

Is it not true that we are vulnerable humans?

Then why do we get so caught in the display of power and ego throughout our lives?

Are we progressing as a human society in terms of our values and social culture?

How do we truly appreciate and benefit from genuine diversity and inclusion?

Remember, diversity is not just about gender ratios in the workforce. True diversity and inclusion encourages intellectual equity.

Some questions that we help address for Organisations:

- How do we build higher levels of trust with hybrid , Onsite and Remote teams?
- What kind of team-building activities are well suited for the current times?
- How do we build coherent and well-bonded teams across the globe?
- What can help us to build a common purpose in globally diverse teams?
- What kind of Virtual team-building activities could we conduct from time to time?
- What is needed to inspire teams that work from home (WFH) and also Work from the office (WFO)?



SWITCH

Can we build synergistic teams in a fast paced self-centred world?

[READ MORE >](#)



REKINDLE

Can we reinspire our timeless wisdom for a better world?

[READ MORE >](#)



PROFESSIONAL MINDFULNESS AND SOULFULNESS

Do you know what is happening without your knowledge?

[READ MORE >](#)



ME & WE

Do you feel sometimes that you are not being understood?

[READ MORE >](#)



INSIDE OUT

How do we build reflective teams that exhibit higher levels of introspection?

[READ MORE >](#)



INSPIRE DEDICATION

Learning from Devout Artistes

[READ MORE >](#)



CLIMATE CHANGE

Can we build Self-aware and Wiser teams?

[READ MORE >](#)



SWITCH

Striking the Right Balance

High Impact workshops for building the Team spirit

Can we build synergistic teams in a fast paced self-centred world?

टीम भावना के निर्माण के लिए उच्च प्रभाव वाली कार्यशालाएँ

क्या हम एक तेज-तर्रार आत्म-केंद्रित दुनिया में सहक्रियात्मक टीमों का निर्माण कर सकते हैं

(Self-Development and Team Building Workshops For Individuals, Business owners, Team Members, Team Leaders, Social Entrepreneurs, Politicians)

Modern world has many blessings and it has certainly enabled economies and Income levels of people to the next level. We do have a society with all kinds of magnificent possibilities. Technology has made our lifestyle much better.

We have best of the enablers to make things happen. However, how are we when it comes to our ways of working with each other? How do we work as teams? When we talk about Corporate culture, what is the one major aspect which possibly everyone may want to change? Is it culture of the blame game?

If there is a weak sense of ownership it could result in apathy /indifference in the workspace. Can we build better teams in a fast paced self-centred world? Do you want to build better teams that have higher synergies?

Why SWITCH?

We often need a gentle push and nudging to start thinking differently in challenging situations. Humans often get clouded with negative thought patterns and self-limiting beliefs. Sometimes, we don't even understand that we are getting let down by our self-limiting mindset. Our perceptions silently enslave our strengths and hinder magnificent possibilities. How do we overcome our self-limiting thought patterns? How can we "Switch" ourselves to the empowered and altered states of awareness? Our sessions primarily focus on creating more empowering thought patterns within individuals and teams.



Utilising SWITCH

We aim to make essential crossovers of life effortless through intersectional and experiential learning. SWITCH workshops can help us take ownership of our professional and personal lives with equanimity. When we learn to take complete ownership, willingly accept the mistakes that we have committed, and work towards enhancing ourselves significantly, we start noticing a mighty revolution in our lives. Our "Switch" sessions build next-level readiness in people to take on more significant responsibilities in life.

Once we have achieved the sense of owning something, it helps us feel independent of external pressures. And self-empowerment can only be achieved when we build immunity towards the toxic thoughts within and around ourselves.

KEY TAKEAWAYS

- Learn to take ownership and build personal accountability
- Build higher levels of empathy and emotional intelligence
- Learn to fall in love with what you do every day
- Strike the right balance between independence and interdependence in the workplace



How can you engage with us?

- We design engagements that are path breaking and Soul stirring.
- Our sessions create a deep impact in minds and hearts of people; The experiences from the learning create compelling reasons for people to change their ways of working, build growth for themselves and their teams, and build their organization.
- Context of the engagements – Sales Training Interventions, Business Coaching, Service and support team training and coaching, Leadership team training, Coaching of top executives, Team Building sessions, Strategy Kick off sessions.
- Are you a CEO, Politician, Social entrepreneur, Business owner, Business Head, Founder of a NGO, Team leader, HR leader wanting to build highly motivated teams? Call us to build a meaningful conversation.



REKINDLE Building Better Teams

High Impact workshops for building self-awareness
Can we reinspire our timeless wisdom for a better world?

आत्म-जागरूकता के निर्माण के लिए उच्च प्रभाव वाली कार्यशालाएँ
क्या हम एक बेहतर दुनिया के लिए अपने कालातीत ज्ञान को फिर से प्रेरित कर सकते हैं?

(Self-Development and Team Building Workshops For Individuals, Business owners, Team Members, Team Leaders, Social Entrepreneurs, Politicians)

Markets and ecosystems keep changing. Globally, going forward, Natural and manmade calamities could also propel the nature of constant economic changes even more; Then there are man-made reasons, such as war, inflation, market saturation, technological disruptions, and so much more, that make the markets unstable. One of the top such instances the world recently witnessed was when a global pandemic hit us.

Complex situations can make it difficult for people to meet their expectations of themselves and others. Rekindling timeless wisdom can help build better leaders and teams.

What is REKINDLE all about?

We understand the value of cohesion; It is essential in a fast-paced economy. During difficult situations, people often struggle to come to terms with events like a pay cut, disturbed work-life balance, hypercompetitive situations, and so much more. We often get affected by situations in our personal lives. How do we deal with the opportunities and complexities of the modern world?

Kabir learning Foundation has curated REKINDLE workshops wherein people can use their timeless wisdom to build teams, no matter their workforce's location or time zone. Rekindle workshops will not just enable a thought process that inspires the teams to become self-aware but also helps the teams to stay connected without losing valuable bonds.

Why REKINDLE?

Rekindle has been designed keeping in mind the necessity to strike the right balance between timeless wisdom and modern perspectives. There is a growing need to Rekindle the values that can make us better human beings. There are many simple ways to embrace fresh perspectives gracefully without conflict with timeless values. Build incredible teams globally by Rekindling the human values needed to build great teams.

KEY TAKEAWAYS

- Learn to rekindle – faith and trust
- Re-establishing the enriching and value adding connections
- Build teams with the wisdom of the leadership
- Believe in the team to keep to keep progressing



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Building Professional Mindfulness and Soulfulness

High Impact workshops for soulful leadership
Do you know what is happening without your knowledge?

भावपूर्ण नेतृत्व के लिए उच्च प्रभाव कार्यशालाएं
क्या आप जानते हैं कि आपकी जानकारी के बिना क्या हो रहा है?

(Self-Development and Team Building Workshops For Individual, Business owners, Team Members, Team Leaders, Social Entrepreneurs, Politicians)

The modern world needs a lot of decluttering and simplicity. We must build better connections with ourselves, our ecosystems and our teams. Can we use technology to build better connections between humans and our ecosystems?

AI with higher EI (Emotional Intelligence) can perpetually build a better world.

Mindfulness and Soulfulness

Soulfulness is the ability to unite one's inner self with the crux of our existence. It is also to pull away from the insignificant things to get clarity on the essential aspects of a holistic existence. This doesn't mean going off the grid, becoming less ambitious or regressing. It just means that one learns to live soulfully within the everyday regime and make choices that support this mindset.

Mindfulness takes a person to the stage of being aware of one's thoughts and actions, while soulfulness makes them add the quotient of passion and purpose to it. A life lived with dedication and purpose is a life fully lived. Passion will not help beyond an extent, but compassion will enable greater possibilities for one and all.

Have we given too much importance to logic over not-so-obvious life forces? In a slightly different tonality, Sri Ramana Maharshi says, "Never mind the mind," which means that one needs to move beyond life's nitty-gritty and logical reasoning. This is also to say that the emphasis on reasoning and the logical path is shallow, and one needs to look beyond it.

Why Mindfulness?

As Dalai Lama says, " We can never obtain peace in the outer world until we make peace with ourselves. Whatever forms of meditation you practice, the most important point is to apply mindfulness continuously and make a sustained effort." How do we build Mindfulness and Soulful connections in a distracted existence? The objective of the workshops is to declutter Mindfulness and get to the crux of it. Using the contributions of Indian mystics would be the hallmark of such sessions.

KEY TAKEAWAYS

- Using Our Emotional Intelligence (EI) in better ways
- Simplifying business processes and cutting down the waste of efforts
- Giving businesses a new direction with EI (Emotional Intelligence)
- Staying mindful and Soulful



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Me & We Building Inclusive Teams

High Impact workshops for building Inclusive and collaborative teams
Do you feel sometimes that you are not being understood ?

समावेशी और सहयोगी टीमों के निर्माण के लिए उच्च प्रभाव वाली कार्यशालाएँ
क्या आपको कभी-कभी ऐसा लगता है कि आपको समझा नहीं जा रहा है?

(Self-Development and Team Building Workshops For Individual, Business owners, Team Members , Team Leaders ,Social Entrepreneurs, Politicians)

Inclusiveness is not just about gender equality but intellectual equity too. Do we sometimes feel that our ideas need to reach more people in the organisation? How do we build connections across the layers of the organisation?

Are our teams visualizing the “management” as an alien element? Do we feel we cannot communicate with our leaders even when things fall apart? Are we genuinely Inclusive?

Making the Top management seem unreachable can become a huge problem over some time. Not knowing the tone at the top is one of the primary reasons employees do not feel aligned with the organisation’s vision. For someone working at a junior level, getting the right image of the vision and the management comes down as a “Chinese Whisper” more often than ever.

Me and We sessions aim to build genuine inclusiveness in the teams across the layers of the organisation.

ME & WE - Striking the Right Balance

It is essential for the corporates is to achieve their end goal together ; And that is possible only if the people at all levels feel included, their points of view is understood and their issues are heard. Over the years, our team has worked towards analyzing the root cause of what makes employees feel isolated. We often get so immersed in working towards the numbers that are an indication of the profits, we tend to overlook the issues of those who are behind cracking those numbers.

Our ME & WE workshops help building the leadership culture that makes teams feel better connected to the organisation. We believe breaking down the barriers and building bridges helps building better organisations.

KEY TAKEAWAYS

- Understanding the value of a team
- Importance of hearing out to people down the line
- Importance of looking at things from leader's perspective
- Understanding the end goal with clarity



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Inside Out Building Reflective Teams

High Impact workshops for building a high level of ownership and accountability
How do we build teams that exhibit higher levels of introspection?

उच्च स्तर के स्वामित्व और जवाबदेही के निर्माण के लिए उच्च प्रभाव वाली कार्यशालाएँ
हम ऐसी टीमों का निर्माण कैसे करें, जो उच्च स्तर के आत्मनिरीक्षण का प्रदर्शन करती हैं?

(Self-Development and Team Building Workshops for Individuals, Business owners, Social Entrepreneurs, Politicians, Team Members and Team Leaders)

How often do we hear employees complaining about the feeling of being stuck due to a lack of opportunities and growth? How often we feel that we don't have resources to succeed?

It is quite easy to disregard such emotions, what we overlook is that it is often the sources of such emotions. And when such emotions keep recurring, it is important for people across the layers of an organization to delve deeper to understand the source of such thoughts. Possibly, when we are feeling low, it could be leading you to a brighter and better future.

What is INSIDE OUT?

Long hours, unhealthy lifestyle, self obsession and excessive competitiveness can often lead to fatigue in the employees and that is why, it is important for corporations to give their employees a way to channelize their emotions and their passion. This will not only give the workforce a break from their daily mundane but ensure that they are able to reach the epitome of their potential, which, in turn, helps them stay focused and motivated. Kabir Learning's INSIDE OUT is an artistically-crafted workshop that helps employees discover their next level of growth through the personalized coaching session. This workshop has been designed by experts, with decades of experience in the corporate world, who understand what is it that the employees want from their employers.

Why do you need INSIDE OUT?

When employees find a way to churn their creative side and achieve “something more”, they get a sense of satisfaction and fulfillment, which is extremely important for them to stick to their routine. The INSIDE OUT workshop understands that everyone is unique and so are their asks. For every person, in the corporate setup, the aspect that brings happiness differs greatly from another and this workshop identifies that uniqueness. We understand that the definition of growth also varies greatly from one person to another. While it might seem impossible for the corporates to identify the driving factor for each of the employees, Kabir Learning's INSIDE OUT is curated just to achieve this purpose.

Employees stay when they are content in their workplace. While not all kinds of jobs can be equally thrilling, it brings joy to the employees realizing their employers care for their growth and satisfaction, and INSIDE OUT is here to aid with that.

KEY TAKEAWAYS

- Find the Creative side
- Pursue what you are truly passionate about
- Find the difference in you and be content about it
- Help co-workers attain their highest potential



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Inspire Dedication Learning from Devout Artistes

High Impact workshops for building dedication and commitment
How do we build higher levels of willingness for a meaningful growth?

समर्पण और प्रतिबद्धता के निर्माण के लिए उच्च प्रभाव वाली कार्यशालाएँ
हम सार्थक विकास के लिए उच्च स्तर की इच्छा का निर्माण कैसे करें?

(Self-Development and Team Building Workshops For Individuals, Business owners, Team Members , Team Leaders , Social Entrepreneurs, Politicians)

Since immemorial, people across various professions have held artists in the highest regard. Artists usually think creatively and can have a soul-stirring impact on people. Creativity is necessary for artists to build their impact on people; Artists need to be meaningful and different from others to build their impact. The ideas and learning modules of the Kabir Learning Foundation are inspired by one of the greatest mystical artists and philosophers of all time, Kabir Das. Our experts have curated unique workshops to support people to inspire such learnings into their day-to-day practices and get the desired benefits. Learning from the exposure to the life of devout artists is inspiring for anyone as it helps explore the newer dimensions of life.

Can a leader be strategic and artistic?

One of the most outstanding examples from Indian history is King Samudragupta (c. 335–375 CE). He was the second emperor of the Gupta empire of ancient India and is regarded as among the greatest rulers of the dynasty. His gold coins and inscriptions suggest that he was an accomplished poet who played musical instruments like the Veena.



Meeting a devout artist can be a soulful experience.

Why Inspire Dedication?

Kabir Learning Foundation's, Inspire Dedication workshops have been curated keeping in mind that modern corporations are equipped with all the comforts of modern life, yet human values can still be elusive. Inspire dedication workshops to aim to ignite dedication as a trait in people from various functions.

While the top line, bottom line and market share are essential for the company's financial health, it is necessary to build future-ready organisations. Inspire dedication workshops are inspired by the learnings of some of the most significant known and unknown artists from India who dedicated their lives to their art.

How do Inspire dedication workshops enable building better teams?

Inspire Dedication workshops have been designed and curated after studying the lives of great artists for many years. Our research has given us evidence of artists' many unique qualities, but one thing that makes them great is their unconventional dedication levels. The number game does not work entirely for artists; Ultimately, the success of the artists depends on their soulfulness, talent, emotional intelligence and human connection.

- Curated experiences to ignite simplicity and unconditional love for the profession
- Profound experiences of meeting dedicated artists
- Cross-Cultural learning from the context beyond the numbers
- Inspired by the premise that increased creativity and innovation occur through diversity

KEY TAKEAWAYS

- Learn to create uniqueness in the usual (Extraordinary from the so-called mundane)
- Understanding Soulfulness
- Being in the flow, in your elements
- Unconditional love towards your profession
- Building a sense of fulfilment



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Climate Change Building Self-aware and responsive teams

**High Impact workshops for building future readiness and sustainable business growth
Can we build Self-aware and Wiser teams ?**

**भविष्य की तैयारी और सतत व्यापार विकास के निर्माण के लिए उच्च प्रभाव वाली कार्यशालाएं
क्या हम आत्म-जागरूक और समझदार टीमों का निर्माण कर सकते हैं?**

(Self-Development and Team Building Workshops For Individual, Businessowners, Team Members, Team Leaders, Social Entrepreneurs, Politicians)

How our markets will be five years from now?

Building Future Ready Organisations

We are seeing the impact of global warming already. We have all the data, we need to understand the chaos and we also need to read through the apparent signals. Climate Change is one of the burning issues that have stayed around and made the most brilliant minds wonder about the solutions for the same. Although many human-imbibed factors lead to climate change, there's seldom a way that it can be avoided entirely. We can explore how do we make our businesses more planet-friendly and future-ready to reduce the carbon footprint.

Global warming is one example of human apathy; many issues are not so visible right now. The point is how we interpret the changes happening in our ecosystem. What are the changes that can impact the sustainability of our business? What kind of people and leadership are needed for the future? Are we building our future readiness?

What can be learned from workshops on Climate Change?

We need to prepare the leadership for the most adverse situations. Businesses need to stay prepared for any circumstances in the socio-economic context. From business losses to losing the most competent employees, from getting hit by recession or pandemics to suffering the most unexpected betrayal, a business can undergo disruptive changes. As a leader, it is essential to be prepared and remain aware of potential threats.

In tough socio-economic situations, what is it that you do, or how do you tackle and get back on your feet, and be ready to move forward? What kind of future readiness is needed to make our businesses planet friendly? All such questions can be addressed with serious introspection.

Why do you need a workshop on Climate Change ?

It is easy to start a business, but keeping it afloat and making it better requires patience, determination, perseverance and consistency. There are timeless virtues that come with practice and help businesses get prepped up for all kinds of situations.

The businesses that had prepped themselves up for the worst have been successfully able to fight it so far, while the others who didn't have a leadership that had foreseen adverse circumstances had to give up on their business. Kabir Learning's Climate Change workshop majorly focuses on situations that need our future readiness.

We believe that strong yet compassionate leadership can pave the course of a business and determine success and failures. We help corporations channelize their true potential and become great thought leaders

KEY TAKEAWAYS

- Preparing the leadership for the opportunities and tough situations
- Strategizing for emergencies
- Contingency planning (Plan B)
- Handling failures and building sustainable success



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**Organizational Development (OD)
Engagements**

Change Management



CHANGE MANAGEMENT INITIATIVES

It is crucial for an organisation to build future-ready teams. A leader's job is to constantly explore ways to build better practices for the organisation through the right and willing people. It is known to many successful companies that the Business objectives can be enabled by building the synergies of the team. We enable team synergies by building higher levels of self-awareness, emotional intelligence and collaborative behaviours.

Why do we change management initiatives?

- Create profound and long-lasting reflections
- Build higher levels of empathy, emotional intelligence and collaboration
- Build sharpness and awareness to observe the business situations and take the right measures to grow
- Build better teams
- Build better people leaders
- Enable healthy retention of the right employees



Team building followed by Business Coaching

Senior leadership Team building Journey for a bright team of business leaders from an MNC Technology Company. The participants were from Asia, Africa and the Middle east. The purpose was to positively trigger the remind inner inspiration towards better connectedness as a team and to enhance the efforts to build a better business. This was done just at the beginning of a financial year to bring people on a common platform of understanding.

What could be the outcomes from such sessions? * Leaders work with authentic team members * Team members work more transparently * Team starts respecting the value of resources * Team members start respecting the value of time and money * Identify the credibility and authenticity of members * Build Collaborative partnerships within the organisation



Team building followed by Strategic Thought Leadership Coaching

As they say, experience is the best Teacher. One way to learn is to wait for experiences to teach us vital things for a better life; another way is to proactively simulate an experience that can enable faster, more impactful and more valuable learning based on the context of the situations. Our team-building sessions are full of authentic and collaborative learning. Such team-building sessions are followed by one-on-one coaching to lead the leaders to the next level.



Strategic Team – Building offsite with a focus on Future Readiness

– Senior and Top Management Team

How do we “Switch” to higher Wavelengths in our senior leadership team? A very soulful engagement to get diverse perspectives from a high calibre team from a conglomerate MNC (Danaher Group)

Some questions for growing organisations – Are we aligning our business objectives with the expectations of this generation? How much fresh thought goes into the building of our businesses? Are we enabling the generation Y in value assimilation, so that when they enter our portals, they are enthusiastic and eager to learn? Do we understand how we connect better? Do we want to build future-ready teams?



Team Building session for Team Leaders

– Senior and Top Management Team

Do we want our teams to practise the organisation’s values on a day-to-day basis? Check out one of the examples mentioned in this video. Immersion of organisation Values into leadership behaviour was the theme behind the initiative. We did this for a Global Danish Pharmaceutical Company.



Leadership Chakra Workshops

Develop Leadership Traits



28 TIMELESS TRAITS FOR BUILDING HIGH IMPACT LEADERSHIP AND ELEVATING TEAM MEMBERS

What are Leadership Chakra workshops?

It's all about the leadership traits that make us impactful and authentic leaders.



Leadership chakra provides individual and Team Coaching sessions for building better leaders in business organisations.



Chakra translates to “wheel” in Sanskrit, and you can imagine them like wheels of free-flowing positive energy.



The objective of leadership Chakra is to enable the unabated flow of positive energy to build higher levels of leadership effectiveness.



Only with better a quality of leadership and committed team, organisations can enable their growth objectives.



OBJECTIVES OF LEADERSHIP CHAKRA INITIATIVE

(To Build compelling positivity for creating better teams)



Do we respect time as a precious resource?



Do we listen?



Do we demonstrate sense of urgency in doing things that matter the most?



Are we able to influence our teams to build their next level for a better growth?

Leadership development is all about Systematically building leadership traits that can enable us to be Impactful and authentic leaders

THE FRAGRANCE OF FLOWERS SPREADS ONLY IN THE DIRECTIONS OF THE WIND. BUT, THE GOODNESS OF A PERSON SPREADS IN ALL DIRECTIONS.

Chanakya



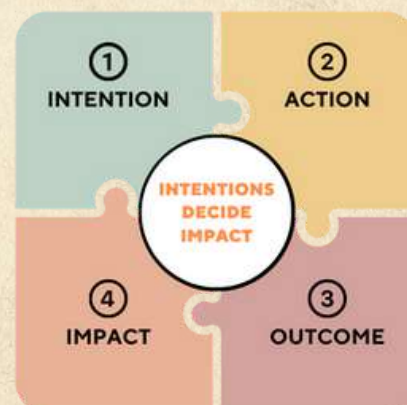
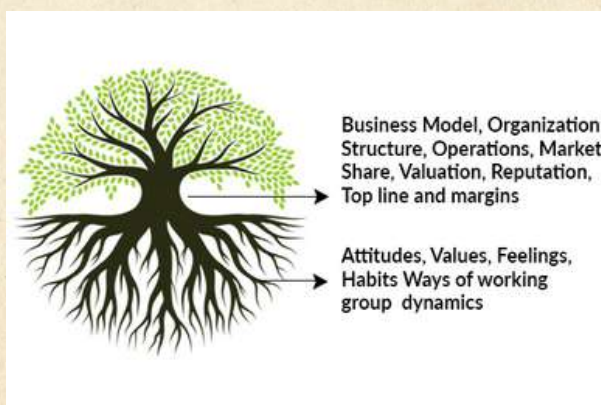
**काल करे सो आज कर, आज करे सो अब ।
पल में प्रलय होगी, बहुरि करेगा कब ॥**

(A 15th-century Indian mystic poet and saint)
This precisely means don't delay your crucial priorities and tasks; Manage your time well.

Kabir Das

LEADERSHIP IS ALL ABOUT HIGH QUALITY DECISION MAKING DONE AT THE RIGHT TIME WITH THE RIGHT SPEED. WITH RENEWED INSPIRATION TO WORK UPON SELF AND YOUR ENVIRONMENT, YOU CAN MAKE A BIG DIFFERENCE TO YOURSELF AND YOUR PURPOSE IN LIFE.

Dinkar



90 Minute Individual Sessions | 8 Hour Team Sessions

28 Traits to build leadership effectiveness and efficiency

Leadership Chakra enables recharging the forces that have an immense contribution to strengthen our professional and personal development. These enablement modules are delivered through a careful mix of face to face conversations, web based conversations and project work.

With renewed inspiration to work upon self and your environment, you can make a big difference to yourself and your purpose in life.



COMMITMENT

Zero tolerance to lack of commitment can build great Organizations.

COMPASSION

Extreme focus on self-Interests can be the biggest obstacles to a Compassionate living.

COURAGE

To be able to understand the true meaning of courage. One needs to know the sources of their own fears & apprehensions.

CONVICTION

Conviction comes from a deep understanding of the situations around ourselves. Much before we talk about our convictions, are we able to sense the compelling needs arising from our experiences?

COLLABORATION

Beware of the people who don't do their jobs well, as they end up wasting the precious time of others.

CLARITY

If the intent is clear, then even our silence starts communicating with others.

CREATIVITY

Creativity enables us to build newer possibilities and fresh perspectives.

CARE

Absence of care usually erodes the trustworthiness.

CONSISTENCY

Great social cultures demonstrate consistent behaviours to implement what matters for responsible societies.

CONFIDENCE

Most often confidence is very sublime in a genuine person.

STRATEGIC THINKING

Strategic thinking needs higher levels of Intelligence and awareness about the situations around us.

INTUITION

Intuition is natural when we are in love with what we do.

EASE

Ease comes with a love, having fun along with a rigorous practise.

EMPATHY

Empathy is a natural reflection of love towards others.

EXECUTION FOCUS

Execution builds trust in the stakeholders.

AMBITION

The intensity of our ambitions help us to build our capabilities with greater ease and resolve.

DISCIPLINE

Even in our personal relationships discipline plays a major role to build trust.

PERSISTENCE

Persistence builds the required momentum to create actions and efforts towards sustainable success.

POSITIVITY

Beware of toxic positivity. Let positivity happen to you naturally through self-awareness.

FOCUS

Learn how to focus on priorities from a loving, caring and committed mother.

ALERTNESS

Higher levels of alertness can positively impact our planet, nation, economy, businesses and our lives.

LEARNABILITY

Learnability is one of core capabilities for our evolution as human beings.

HUMILITY

Humility is tested in provocative situations.

SELF-ORIENTATION

Extreme levels of self-orientation can negatively impact growth of a civilised society.

NON

SELF-ORIENTATION
Greater evolution as a human being largely depends on our non self-orientation.

LOVE

True love is more than often sublime.

TRUSTWORTHINESS

Most often people really don't want to trust others but expect the same unconditionally.

DIVINITY

Nothing really happens without divine intervention; But why is it so elusive then?



WHY 28 TRAITS FOR LEADERSHIP ?

28 is an Angel number for reassurance.

The number 28 is a message from your angels that you are on the right path. Things are going well for you and you are achieving your goals. Keep up the hard work!



Consultant's Background (Dinkar)

24+

Years In Business
Management

12,000+

Business Professionals
Enabled

300+

Companies Enabled

17+

Years In Business
Performance Consulting



**Enable the most profound
source of Inspiration**

Motivate Teams

“One-day/ Two Day Team-building sessions can trigger a growth mindset. However, working with select catalysts from an organisation, with a long-term focus is crucial to building a sustainable growth culture” says Dinkar Rao



Embrace genuine diversity to build high-performance teams

Dinkar Rao is an Internationally acclaimed Coach, Motivator and enabler. Dinkar has enabled more than 12000 business professionals from more than three hundred companies across Europe, Asia, the USA, Africa and the Middle East. Dinkar is known for his precision, impactful, and no-nonsense approach to building people and organisations. Dinkar uses examples from the customised coaching engagements to motivate teams across the organisation.

Dinkar Rao uses a very pragmatic approach to build long-term motivation for the teams to perform. Motivational conversations and sessions of Dinkar Rao aim to bring deep-down positive changes in people.



Dinkar Rao is also a trained vocalist and soulful singer; Dinkar Rao sometimes utilises his singing talent in motivational sessions for teams.





**INTERVENTIONS FOR MOTIVATING TEAMS FOR HIGH PERFORMANCE |
KEY NOTE ADDRESSES**

**Customised to meet the Motivational requirements
for Business and Social Enterprises**

**Typical Context of Motivating Teams for enabling
Growth Mindset**



Do the teams have unity of
purpose?



Is there sufficient synergy between the
functional heads?



Are the teams motivated enough to excel in
their domain?



Do the teams have the motivation to demonstrate
sustainable team spirit?

(60-90 Minutes of Interactive Talk followed by Q and A)



Dinkar Rao
Business Coach

**Executive Coaching, Cross
Functional Collaboration,
Building Future Ready Teams**

Business Leadership Academy

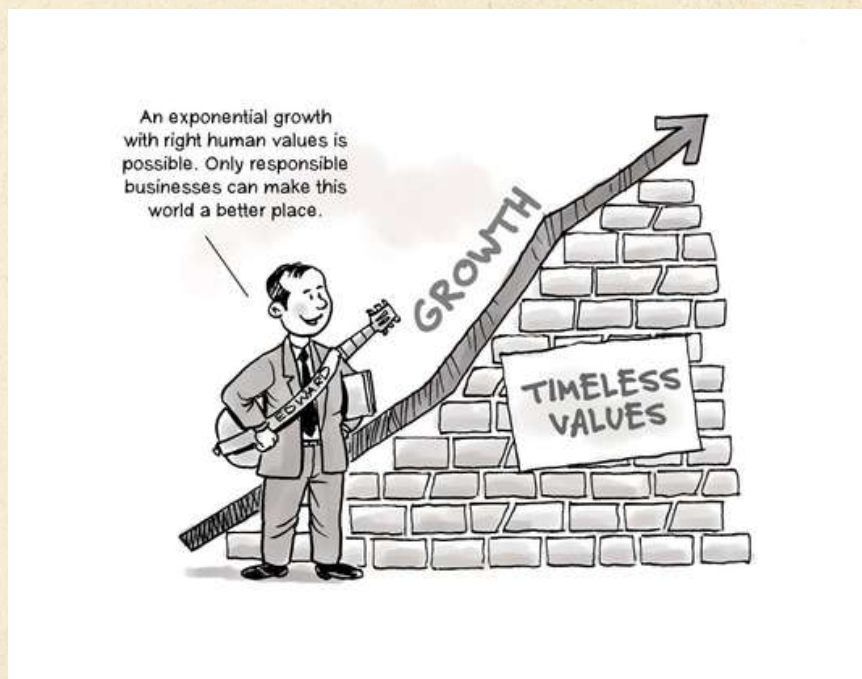


MINDFULLNESS? COME ON! SOULFULNESS IS THE NEED OF THE HOUR.

Dinkar Rao
(People Enabler and Executive Coach)

Build High Impact Leadership

**Motivate and Inspire your cross-functional teams
towards building a Growth Mindset**



Using Timeless Wisdom to Collaborate Better, Inspire People and Build better teams

Kabir Learning utilises the timeless wisdom of mystics to inspire higher levels of self-awareness, inclusiveness and meaningful growth. We do intersectional journeys with social enterprises to rekindle timeless values that are of crucial importance to build better teams . Our Life coaching sessions are curated by Social entrepreneurs.

Leadership-Development & Team Building Workshop

Build deeper connections with people and influence outcomes that are crucial for a sustainable business. Long-term and short-term engagements to build leadership capabilities can be designed based on your needs and situations. Motivation and Inspiration are needed for one and all to build greater possibilities for an organisation.

Executive Presence & Influence

Develop insights to enable "Change" & embrace meaningful "Challenge"

Duration: 8 Sessions
(Online & Offline)

[READ MORE >](#)

Building CEO Mindset

Develop detail orientation & strategic thought leadership

Duration: 8 Sessions
(Online & Offline)

[READ MORE >](#)

High Touch Service

Get deep insight into caring & customer centric service culture

Duration: 8 Sessions
(Online & Offline)

[READ MORE >](#)

Collaborate and Synergise

Put the organisation on a fast track for innovation the ecosystem

Duration: 8 Sessions
(Online & Offline)

[READ MORE >](#)

Effective Manager

Improve resilience, flexibility & abilities to connect with the next generation

Duration: 8 Sessions
(Online & Offline)

[READ MORE >](#)

Inspirational Leadership

Find emotional wellness into the organization and people

Duration: 8 Sessions
(Online & Offline)

[READ MORE >](#)



Executive Coaching and Leadership Development Programs

Taking better decisions in the VUCA World



Team Building – Intersectional Learning – Inspirational Leadership

Happiness lies within ourselves and realising the same gets complicated due to our ways of viewing the world. Tremendous work has been done by Indian mystics to ignite timeless and powerful thoughts of Inclusiveness.



How do we deal with chaos? How to make wiser decisions – In this Volatile, Uncertain, Complex world.

We need to balance between “Me” and “We”. Are our people inspired enough with the dreams of our organization? Are we all connected to a common dream? Do we invest our attention to inspire and re-inspire our people?



Thank you!

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